



American Sign Museum

Seeking *Director of Development*

Organization Located in Cincinnati's exciting Camp Washington neighborhood, the ASM is a treasure trove of more than a century of American signage. From early, pre-electric signs adorned in goldleaf, to the earliest electric signs, to beautiful art-deco neon, to the modern plastic-faced signs, the museum covers it all in a dynamic 20,000 sq. ft. setting highlighted by a breathtakingly informative Main Street. Some say it's a stroll down memory lane, but it is so much more, celebrating the rich history of American signage through preservation and education. www.americansignmuseum.org

Newly designed position The new Director of Development will have the opportunity to put the finishing touches on a \$5.5MM campaign (we're very close!), while reimagining an assertive annual fund, and shepherding growing membership and special event programs. Reporting to the Museum Director and working closely with the Board of Directors to complete the campaign, the DoD will be supported by a dedicated part-time assistant.

Expectations The successful candidate will bring demonstrable experience with hands-on major gifts/campaign or equivalent project management experiences; excellent written and oral communication skills; exemplary interpersonal skills; and genuine interest in the museum's preservation and educational mission.

Qualifications Baccalaureate degree or equivalent. CFRE helpful. Confidence level based on successful and progressive fundraising roles. Collaborative and entrepreneurial spirit. CRM software proficiency. Understanding of the complementary roles of nonprofit membership and fundraising. Team oriented with ability to work independently. Diplomatic and experienced in growing and sustaining genuine relationships in a multi-constituency.

Benefits In addition to being a fun place to work, ASM offers an extensive benefits package including health, dental, and vision insurance, employer contributions to HSA, 15 days PTO, six paid holidays, and free parking. Attractive salary commensurate with proven experience starting in the 80s. Potential of signing bonus.

Position is open so apply now Preference given to personal letters describing preparedness to assume and excel in this senior leadership role; resume requested. The Yunker Group is available for pre-submission confidential conversations with serious candidates, 513.474.1500. Submit application materials electronically to jody@theyunkergroup.com

The American Sign Museum is an equal opportunity employer committed to a diverse, inclusive, and equitable environment where all board leaders, staff, volunteers, and visitors feel respected and valued regardless of gender, race, ethnicity, national origin, sexual orientation or identify, disability, or education.