Can one person change the world? Yes – with a team of passionate people behind her/him!

We're looking for bold, faith-filled people with hearts of mission and service to join our team. We need a Senior Development Director who wants to be part of creating a new way to care for newborn babies and families in the crisis of addiction.

Our model is strengths-based and family-centered. We believe stronger families build stronger communities.

Interested in making a difference? Please e-mail your resume with a cover letter to megan.zarnitz@brigidspath.org.

Brigid's Path is hiring a senior development leader to join our executive team to help us in our growth. We are seeking the following:

- Enthusiasm for our mission and embodies strong values and principles
- Passion for growing the impact and resources of a young non-profit with big goals
- Connection to and understanding of community donors, foundations, and programs
- Strong desire to analyze data and build processes for donor stewardship/engagement
- Experience and interest in leading capital campaigns
- Experience in creation of and overseeing yearly development plan
- Experience leading and motivating team members
- Willingness to lead humbly and build out and strengthen a development team.

Job Description

Job Title: SENIOR DEVELOPMENT DIRECTOR
Reports to: EXECUTIVE DIRECTOR

Job Summary

The Senior Development Director is a leadership role that oversees and coordinates all Development Department functions. This role will manage and implement a strategic plan for financial stability, fundraising, and growth of the organization. The Senior Development Director will supervise our development team including our Grants & Development Associate and our Events & Community Engagement Coordinator. This role will embody the Brigid's Path Values and Principles and be a positive addition to the Brigid's Path culture.

Job Duties and Responsibilities

Primary duties include (but are not limited to):

- Create and oversee a yearly development plan to meet revenue goals including a sustainable funding strategy, fundraising programs, and campaigns.

- Maintain close communication with Executive Director, President, and development team advising them on strategies to:
    - improve donor relations
    - develop robust processes relating to donor engagement and stewardship
    - develop and lead capital campaign
- Provide forecasted revenue projections quarterly to controller and finance committee.
- Serve as an ambassador for the organization and promote a positive image for Brigid's Path.
- Manage all development team members.
- Manage development team and oversee successful completion of revenue and donor engagement goals related to:
    - All signature and community events
    - Marketing plan and marketing team members
    - Identification of and engagement with donor and grant prospects
    - Comprehensive donor engagement strategy
    - Donor database utilization, reporting and processes

Salary Range

Fulltime $80,000-$95,000 depending on qualifications and experience. Generous paid time off (5 weeks of vacation a year plus paid holidays) and benefits available.

Education, Experience, and Other Requirements

	Required
Education	Bachelor's Degree
Years of Experience	Previous experience in strategic planning, fundraising, managing staff and events
Specialized	Must pass BCI and FBI Criminal records check
Other Skills/Competencies Required/Desired	• Enthusiasm for the mission of Brigid's Path and the families we serve • Strong desire to do research, analyze data, and implement strategic plans • Ability to relate to, collaborate with, and motivate people • Excellent communication skills, both written and oral • Knowledge of community donors, foundations, and programs • Self-motivated • Sound fiscal management and decision-making skills • Detail-oriented with good organizational skills • Ability to set goals, prioritize, and meet deadlines