

**Director of Development, College of Health, Education & Human Services  
University Advancement  
Wright State University**

Wright State University is seeking a full-time Director of Development for College of Health, Education & Human Services to raise private gifts from alumni and friends in support of university and college fundraising priorities; build long-term relationships with donors and prospects on behalf of the university and college; solicit gifts of at least \$25k and ranging up to six- and seven-figure gifts to support scholarships, endowment, capital, programmatic objectives, and discretionary funding; work with the dean on strategic funding priorities; manage 200 assigned prospects, conduct 150 visits/year and submit 20 proposals annually; other duties as assigned. Salary: \$85,000.

**Required:**

- Bachelor's degree and 3-5 years of related experience.
- Documentable success in business, higher education, or sales environment.
- Demonstrated knowledge of the principles and practices associated with fundraising or business development.
- Excellent written and oral communication skills.
- Strong organizational skills & attention to detail.
- Ability to manage multiple projects simultaneously and meet tight deadlines.
- Ability to handle complex and confidential information.
- Highly motivated to make contacts resulting in multiple personal visits each week.
- Ability to think strategically and translate that thinking into targeted goals and actions.
- Ability to ask for and close major gifts.
- Demonstrated skill in making fundraising or sales calls and business presentations.

To apply, go to <https://jobs.wright.edu/postings/18745> by September 20, 2023 for first consideration. Wright State University, an equal opportunity/affirmative action employer, is committed to an inclusive environment and strongly encourages applications from minorities, females, veterans and individuals with disabilities.