

## JOB OPENING

### Major Gifts Manager—Dayton, OH

#### Summary:

Candidate is responsible for solicitation of donors to ensure achievement of council fund development goals. Responsible for identifying potential sources of major gifts funds (individual and corporate), developing cultivations and solicitation plans for each source, and maintaining records and ongoing communications with donors.

#### Requirements and Special Skills:

- Bachelor's degree in related field preferred or equivalent work experience in the area of fund development especially in the area of major gifts donors.
- Minimum of three years of development experience with demonstrated success in achieving targeted goals and expanding development efforts.
- Able to develop a balanced funding mix of donor sources and solicitations activities tailored to the needs of the organization that attracts, retains, and motivates donors and fundraising volunteers.
- Represent Girl Scouts of Western Ohio at functions and meetings to facilitate and strengthen donor relations and to raise new dollars from potential donors, friends, and volunteers.
- Understanding of the Girl Scout program, philosophy, and polices desirable.
- Able to work some evenings as needed.
- Current valid driver's license and available vehicle.
- Successful completion of criminal background check.

**HOW TO APPLY:** Send resume with salary requirements to:

Girl Scouts of Western Ohio  
Human Resources Department  
4930 Cornell Road  
Cincinnati, OH 45242  
e-mail: [bettybollas@girlscoutsofwesternohio.org](mailto:bettybollas@girlscoutsofwesternohio.org)  
Phone : 513-489-1025 Fax: 513-619-1391

#### **AND COMPLETE ON-LINEAPPLICATION AT:**

<http://www.girlscoutsofwesternohio.org/who-we-are/employment-opportunities/Pages/Employment-Application.aspx>

Equal Opportunity Employer  
M/F/V/H